

NEON ENERGY

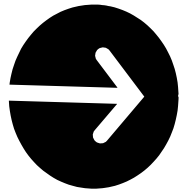
ENERGY
SYSTEMS

Corporate presentation



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About Us



- **Neon Energy** is a pioneering multinational company that practices the “**Think Green**” philosophy, operating in the industry that is loosely termed “**Save Energy**”.
- In 2010 the company founded its operations in the field of Photovoltaics with two broad business units being **Business Development** and **EPC Contracting**, commencing in Greece. In its capacity as a PV provider the company **has expanded to Germany, Japan, Cyprus, Bulgaria and Romania, with immediate plans to further extend into USA & Turkey**. As such, **Neon Energy** has laid the foundations for a long-term, dynamic and promising potential for global reach.
- **Neon Energy** already enjoys a formidable advantage in PV due to the collective experience of its’ team, which spans across 25+yrs in the fields of Energy Efficient Technology, Specialized Technological Development / Construction, Marketing and Economics.
- Due to the firm’s continual investment in its’ expert staff and technological know-how, **Neon Energy** offers a level of professionalism and credibility that few firms in the field of Photovoltaic Systems offer today in Greece.

- The firm's credibility as a PV provider is supported by the excellent quality of the equipment deployed and the connection topology design of the multi component systems, all of which is accompanied by the necessary certifications and written guarantees.
- **Neon Energy** offers the broadest service network of certified agents and installation Greece-wide.
- **Neon Energy** is a member of **HELAPCO** which is a non-profit organization representing photovoltaic companies in Greece.
- **Neon Energy** has been successfully certified with the Global Quality Management Standard **ISO 9001:2008** as issued by EUROCERT, the European Inspection and Certification Company. The certification directly relates to the installation and application of PV systems. Specifically the scope of the certificate includes the Trading, Study, Installation & Maintenance of Photovoltaic Stations as offered by **Neon Energy**.



- The company will extend this advantage into a further selection of “Save Energy” applications beyond PV, being:

- **Energy-efficient Aluminium Systems**



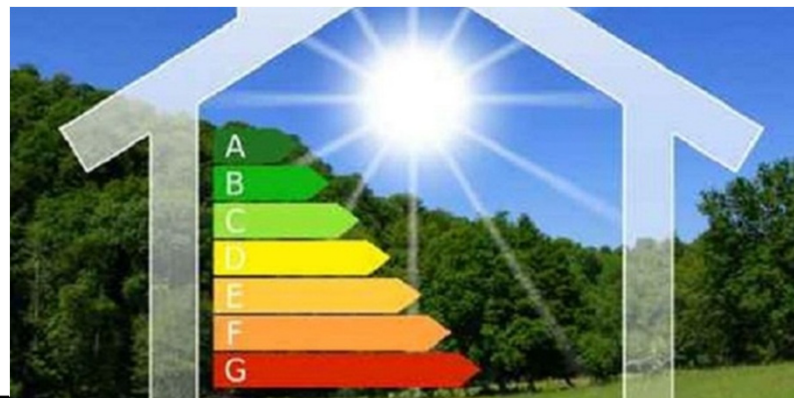
- **Air-to-water Heating Solutions**



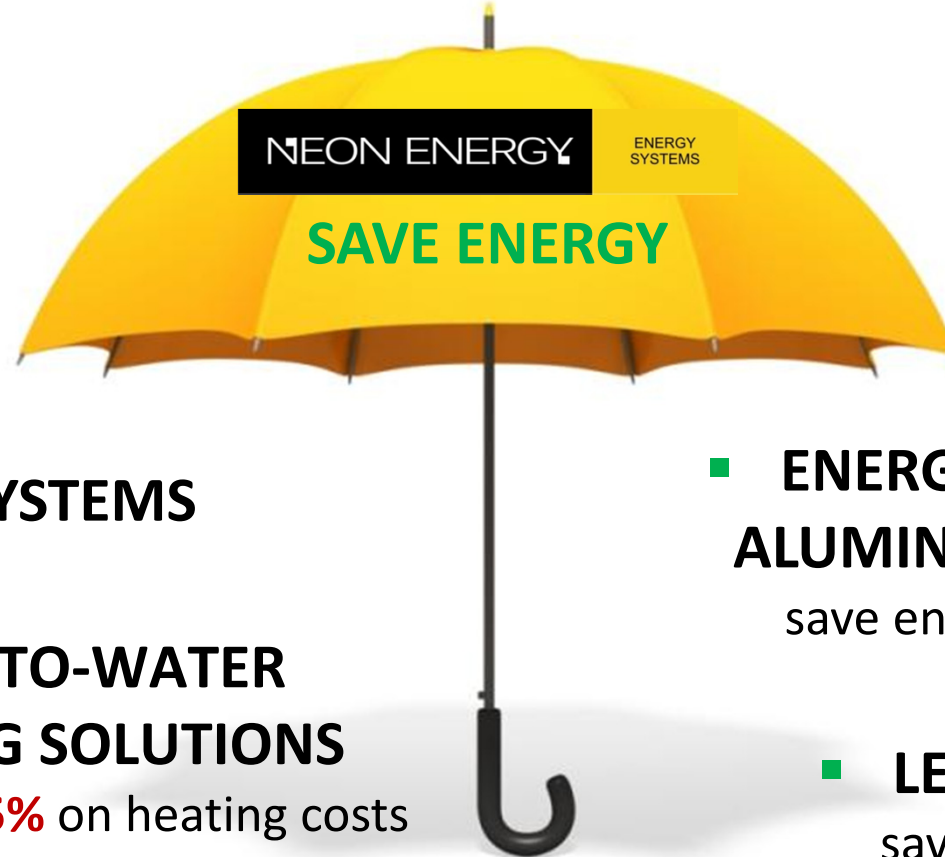
- **LED Lighting** ecolit led



**NEON ENERGY offers integrated solutions in energy saving
under the umbrella “SAVE ENERGY”**



ENERGY SAVING



- PV SYSTEMS
- AIR-TO-WATER HEATING SOLUTIONS
save up to **85%** on heating costs

- ENERGY-EFFICIENT ALUMINIUM SYSTEMS
save energy up to **35%**
- LED LIGHTING
save up to **95%** on electricity costs

- **Neon Energy** has the broadest service network of certified agents and installation **Greece-wide**:

9 Branches:

- Thessaloniki
- Patra
- Heraklion
- Chania
- Rethymno
- Chalkida
- Rhodes
- Kos
- Larisa



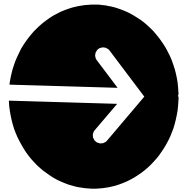
60+ reps and agents across Greece



- **Furthermore, Neon Energy** has a nation wide network consisting of a highly specialized, certified and well trained scientific personnel known as the **Ground Force (GF)**. The **GF** consists of 220+ experienced staff and professionals including civil engineers, electrical engineers, electrical network designers as well as construction teams that are able to service and secure the written guarantees pertaining to the production output of each system across Greece.

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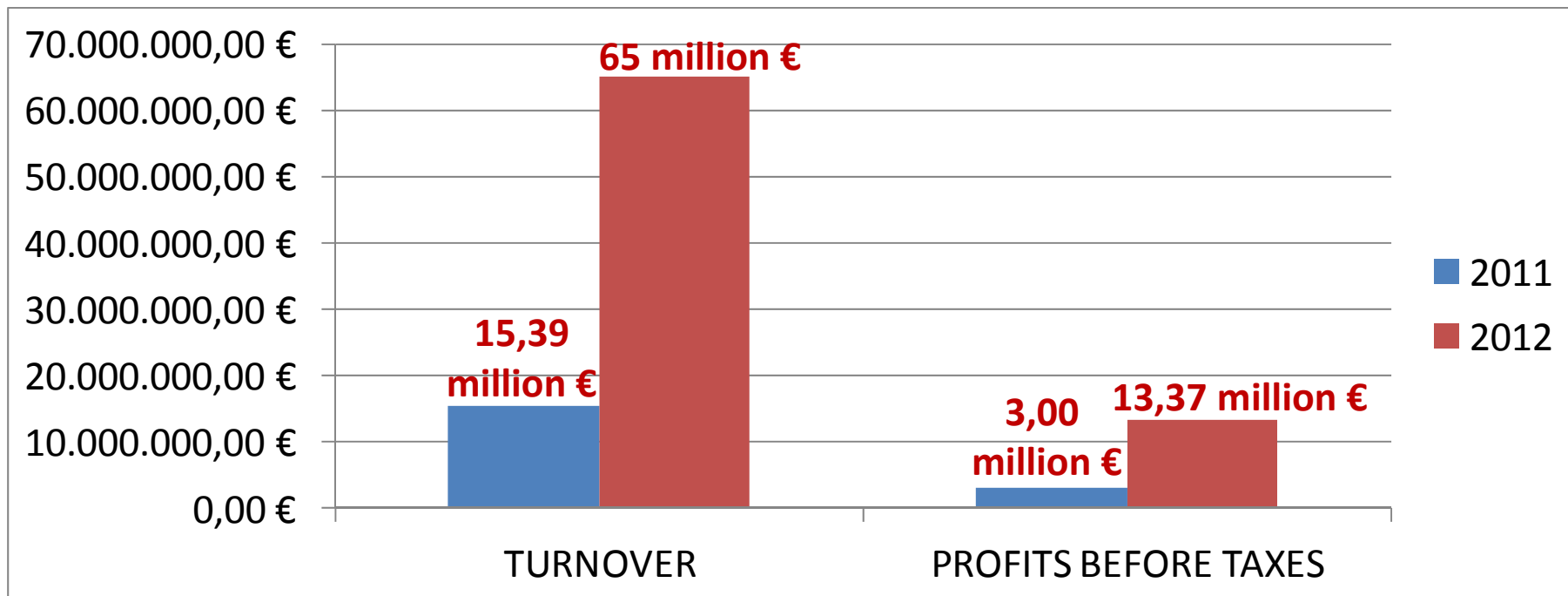


Financial Analysis



2012: ✓ **TURNOVER: 65.092.900€**
✓ **PROFIT BEFORE TAXES: 13.370.454€**

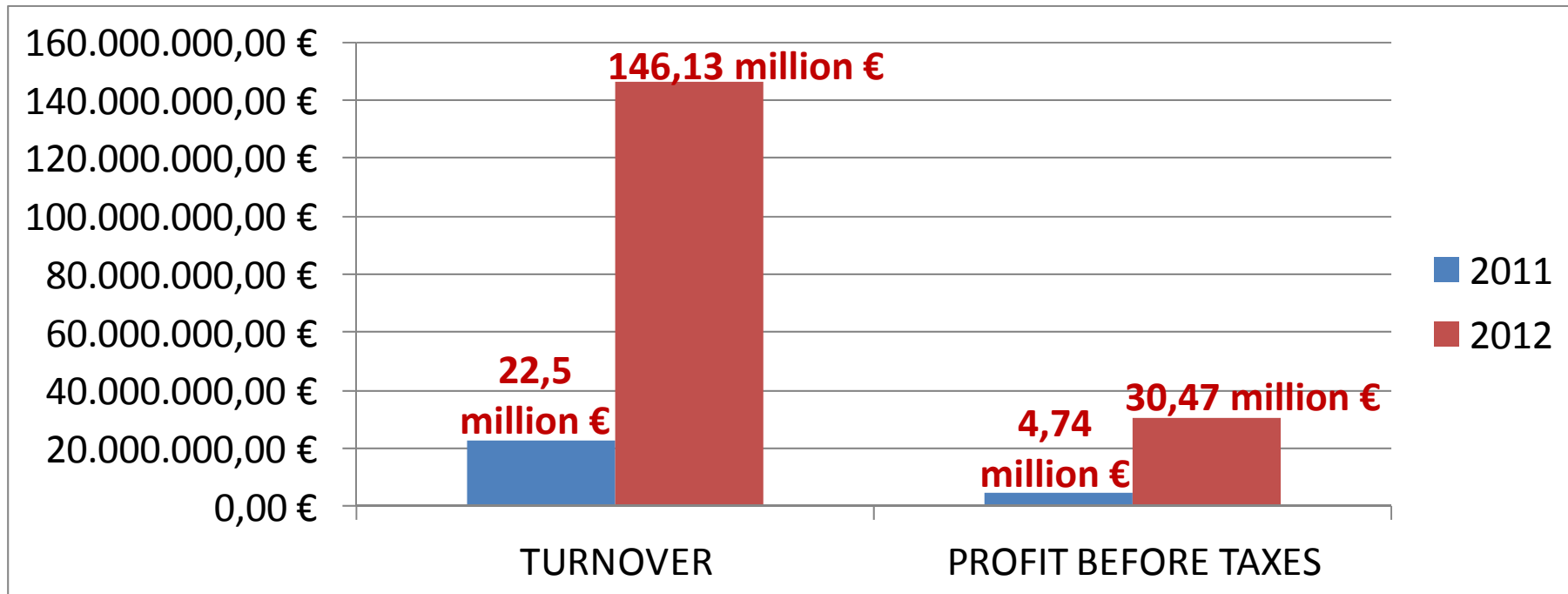
2011: ✓ **TURNOVER: 15.399.374,53€**
✓ **PROFIT BEFORE TAXES: 3.004.370,76€**



ZERO DEBT or CREDIT DEPENDENCE

2012: ✓ **TURNOVER : 146.130.055€**
✓ **PROFIT BEFORE TAXES: 30.478.728€**

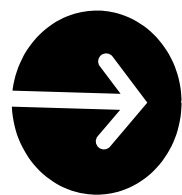
2011: ✓ **TURNOVER : 22.500.000€**
✓ **PROFIT BEFORE TAXES: 4.745.000€**



ZERO DEBT or CREDIT DEPENDENCE

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Photovoltaic Systems



- **NEON ENERGY** recommends, surveys, builds and installs high quality PV Systems for PV Parks as well as Commercial and Residential rooftops.

PV PARKS
ground installations

COMMERCIAL
rooftops / terraces

RESIDENTIAL
rooftops / terraces

Today, Neon Energy has over 111,7MWp ready projects that have already been granted their production licenses and that are ready for construction or already constructed.

Photovoltaic Parks

92+MWp

That's 345+ projects
in the pipeline



PV systems for Residential Properties

7,8MWp

That's 1.000+ projects
underway



PV systems for Commercial Properties

11,9MWp

That's 45 projects
underway





ASSURANCE - written guarantee concerning the output performance

RELIABILITY – German equipment

AFFORDABLE & FLEXIBLE SOLUTIONS - flexible financing packages

CONVENIENCE - nation wide service network

FINANCIALLY STABLE - zero debt or credit dependence

QUALITY & KNOW-HOW - certification ISO 9001:2008



ΣΔ 3-2
ISO 9001:2008
1182/Δ/2011



Some of our projects

- Commercial Properties
- PV Parks

■ “EUROPA PROFIL ALUMINIUM S.A.” - OINOFYTA, VIOTIA: 1,5MW

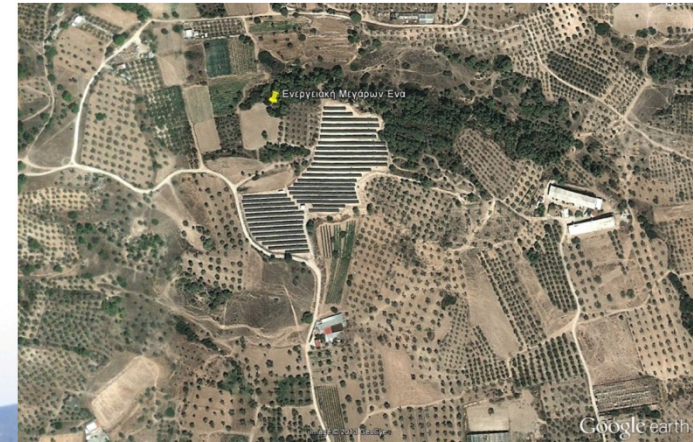
Neon Energy and **Europa Profil Aluminium S.A.** collaborated for the construction of one of Greece’s largest industrial rooftop PV projects at the Europe premises, which has a total capacity of 1,5MWp in the region Inofyta, Attica, Greece.



- “Kios Energiaki E.E.” - MARKOPOULO, ATTICA: 900kWp



- “Energiaki Megaron Ena E.E.” - MEGARA, ATTICA: 1MWp



«Gamma Energy M.E.P.E.» - ASPROPYRGOS, ATTICA: 560,64kWp

- “Energiaki Koropiou M.E.P.E.” - KOROPI, ATTICA: 500kWp



- “Nicolakis Vlahthi Ena M.E.P.E.” - MARKOPOULO, ATTICA: 500kWp



- “Nicolakis Vlahthi Dyo M.E.P.E.” - MARKOPOULO, ATTICA: 500kWp



- “Melissia Energiaki M.E.P.E.” - MEGARA, ATTICA: 500kWp





Some of our projects

- Residential Properties

■ PEREA, THESSALONIKI: 9,69kWp - ROOFTOP

■ AMALIADA, ILEIA: 9,94kWp - ROOFTOP

... and over 1.000 residential terrace Photovoltaic systems already designed, constructed and grid connected!



**«Invest in a partnership that is credible,
stable and profitable; and take part in the
effort to achieve our planet's sustainability»**



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